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| AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT | | | | 1. Contract ID Code Firm-Fixed-Price | | Page 1 Of 11 | |
| 2. Amendment/Modification No. 0003 | | 3. Effective Date 2006DEC13 | | 4. Requisition/Purchase Req No. SEE SCHEDULE | | 5. Project No. (If applicable) | |
| 6. Issued By U.S. ARMY TACOM LCMC AMSTA-AQ-ATAB JOHN JOLOKAI (586)574-8373 WARREN, MICHIGAN 48397-5000 HTTP://CONTRACTING.TACOM.ARMY.MIL EMAIL: JOLOKAIJ@TACOM.ARMY.MIL | | Code W56HZV | | 7. Administered By (If other than Item 6) <div style="display: flex; justify-content: space-between;">SCDPASADP PT</div> | | | |
| 8. Name And Address Of Contractor (No., Street, City, County, State and Zip Code) | | | | <input checked="" type="checkbox"/> 9A. Amendment Of Solicitation No. W56HZV-07-R-0076 | | | |
| | | | | <input type="checkbox"/> 9B. Dated (See Item 11) 2006DEC01 | | | |
| | | | | <input type="checkbox"/> 10A. Modification Of Contract/Order No. | | | |
| | | | | <input type="checkbox"/> 10B. Dated (See Item 13) | | | |
| Code | | Facility Code | | | | | |
| 11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS | | | | | | | |
| <input checked="" type="checkbox"/> The above numbered solicitation is amended as set forth in item 14. The hour and date specified for receipt of Offers <input type="checkbox"/> is extended, <input checked="" type="checkbox"/> is not extended. Offers must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended by one of the following methods: (a) By completing items 8 and 15, and returning <u>2</u> signed copies of the amendments: (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified. | | | | | | | |
| 12. Accounting And Appropriation Data (If required) | | | | | | | |
| 13. THIS ITEM ONLY APPLIES TO MODIFICATIONS OF CONTRACTS/ORDERS It Modifies The Contract/Order No. As Described In Item 14. | | | | | | | |
| <input type="checkbox"/> A. This Change Order is Issued Pursuant To: The Changes Set Forth In Item 14 Are Made In The Contract/Order No. In Item 10A. | | | | | | | |
| <input type="checkbox"/> B. The Above Numbered Contract/Order Is Modified To Reflect The Administrative Changes (such as changes in paying office, appropriation data, etc.) Set Forth In Item 14, Pursuant To The Authority of FAR 43.103(b). | | | | | | | |
| <input type="checkbox"/> C. This Supplemental Agreement Is Entered Into Pursuant To Authority Of: | | | | | | | |
| <input type="checkbox"/> D. Other (Specify type of modification and authority) | | | | | | | |
| E. IMPORTANT: Contractor <input type="checkbox"/> is not, <input type="checkbox"/> is required to sign this document and return _____ copies to the Issuing Office. | | | | | | | |
| 14. Description Of Amendment/Modification (Organized by UCF section headings, including solicitation/contract subject matter where feasible.) SEE SECOND PAGE FOR DESCRIPTION | | | | | | | |
| <p>Except as provided herein, all terms and conditions of the document referenced in item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.</p> | | | | | | | |
| 15A. Name And Title Of Signer (Type or print) | | | | 16A. Name And Title Of Contracting Officer (Type or print) | | | |
| 15B. Contractor/Offeror (Signature of person authorized to sign) | | 15C. Date Signed | | 16B. United States Of America By _____ /SIGNED/ (Signature of Contracting Officer) | | 16C. Date Signed | |
| NSN 7540-01-152-8070 PREVIOUS EDITIONS UNUSABLE | | | | 30-105-02 | | STANDARD FORM 30 (REV. 10-83) Prescribed by GSA FAR (48 CFR) 53.243 | |

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Name of Offeror or Contractor:

SECTION A - SUPPLEMENTAL INFORMATION

Amendment 0003 to Solicitation W56HZV-07-R-0076 is to provide for the following changes:

1. Revise L.2.7 from Volume VII, Certs and Reps to read Volume I, Certs and Reps

2. Revise L.2.5 which references FAR 52.212-1 "Instructions to Offerors-Commercial Items," this has been changed to read 52.215-1 INSTRUCTIONS TO OFFERORS--COMPETITIVE ACQUISITION

3. Revise L.4.1 to highlight that significant subcontracts submitted shall exclude facilities type efforts.

4. Highlight the revision to the past performance questionnaire. The questionnaire has been revised to include the solicitation number. Contractors are requested to either use the revised form or have the questionnaires submitted reflect which RFP(Heavy, Medium or Line Haul) the questionnaire corresponds to.

5. CLIN 0001 has been revised from TBD to 137 each

6. Narrative A001 of CLIN 0001 has been revised to reflect the correct 4 year maximum of the contract. The Maximum 4 Year Quantity has been revised to 2,744 EACH

7. As a result of this Amendment 0003, there is no extension to the closing date. Except as provided for herein, all terms and conditions of the solicitation remain unchanged.

*** END OF NARRATIVE A 0004 ***

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Name of Offeror or Contractor:

| ITEM NO | SUPPLIES/SERVICES | QUANTITY | UNIT | UNIT PRICE | AMOUNT |
|---------|--|----------|------|------------|--------|
| | <p>SECTION B - SUPPLIES OR SERVICES AND PRICES/COSTS</p> <p>SUPPLIES OR SERVICES AND PRICES/COSTS:</p> <p>IN THE FOUR DIGIT ITEM NUMBERS (CLINS) THAT FOLLOW, THE NUMBERING SYSTEM THAT IS USED IS AS FOLLOWS:</p> <p>THE FIRST CLIN (0001) UNDER THIS SOLICITATION IS FOR THE MINIMUM ORDER QUANTITIES. THESE QUANTITIES WILL BE SEPARATELY PRICED. ANY QUANTITY GREATER THAN THAT MINIMUM THAT IS ORDERED DURING THE FIRST ORDERING PERIOD WILL BE ORDERED UNDER THE CLIN 0011- (FIRST ORDERING YEAR)</p> <p>FOR THE REMAINING CLINS: THE FIRST THREE DIGITS SIGNIFY ITEM AND THE FOURTH (LAST) DIGIT SIGNIFIES THE APPLICABLE ORDERING YEAR, i.e., CLIN 0011 IS FOR THE FIRST ITEM - FIRST ORDERING YEAR, CLIN 0012 IS FOR THE FIRST ITEM - SECOND ORDERING YEAR, CLIN 0013 IS FOR THE FIRST ITEM - THIRD ORDERING YEAR, ETC.</p> <p>THE FOLLOWING DEFINITIONS APPLY TO THE ENTIRE SOLICITATION AND RESULTING CONTRACT:</p> <p><u>FIRST ORDERING YEAR</u> OF THE CONTRACT IS THE DATE OF AWARD PLUS 364 DAYS.</p> <p><u>SECOND ORDERING YEAR</u> OF THE CONTRACT IS 365 DAYS THROUGH 729 DAYS AFTER CONTRACT AWARD.</p> <p><u>THIRD ORDERING YEAR</u> OF THE CONTRACT IS 730 DAYS THROUGH 1,094 DAYS AFTER CONTRACT AWARD.</p> <p><u>FOURTH ORDERING YEAR</u> OF THE CONTRACT IS 1,095 DAYS THROUGH 1,459 DAYS AFTER CONTRACT AWARD.</p> <p>NOTE: THE PRICE APPLICABLE TO AN INDIVIDUAL ORDER IS THE PRICE FOR THE ORDERING YEAR IN WHICH THE ORDER IS ISSUED. THE DELIVERY DATE DOES NOT DETERMINE THE ORDERING YEAR.</p> <hr/> <p>The information presented below applies to Item No. 0001 Through 0014:</p> <p>Minimum 4 Year Quantity: 137 EACH (This will be ordered at the time of the basic contract award).</p> <p>Maximum 4 Year Quantity: 2744 EACH</p> | | | | |

Name of Offeror or Contractor:

| ITEM NO | SUPPLIES/SERVICES | QUANTITY | UNIT | UNIT PRICE | AMOUNT |
|---------|--|----------|------|------------|----------|
| | <p>ONLY THE MINIMUM 4 YEAR QUANTITY IS GUARANTEED. NOTE THE MINIMUM AND MAXIMUM QUANTITIES UNDER THIS SOLCITATION ARE FOR ALL VEHICLES (M915s) COMBINED. THERE ARE NO MINIMUM OR MAXIMUMS GUARANTEED OF EACH VECHILE TYPE (E.G. MINIMUM NUMBER OF SPECIFIC M915 VARIANT). THE GOVERNMENT HAS PROVIDED THE ESTIMATED RATIO OF VEHICLES IN ATTACHEMENT 002 TO BE RECIEVED BUT THIS IS AN ESTIMATE ONLY. THE MINIMUMS AND MAXIMUMS PROVIDED FOR UNDER THESE CLINS SATISFY THE REQUIREMENT TO PROVIDE MINIMUM AND MAXIMUM QUANTITIES UNDER AN IDIQ CONTRACT.</p> <p>ALL OFFERS MUST INCLUDE A SIGNED SF33/SF1449 COVER SHEET.</p> <p>RESPONSES TO REQUEST FOR PROPOSALS (RFPS) ARE SENT TO <u>OFFERS@TACOM.ARMY.MIL</u>. SEE DIRECTIONS IN THIS WEBPAGE FOR ACCEPTABLE ELECTRONIC FORMATS AND ACCEPTABLE MEDIA.</p> <p>CLINS 0001-0004, 0011-0014 are for the mandatory actions required for each vehicle type to be completed IAW the SOW. These actions are Firm Fixed Priced</p> <p>(End of narrative A001)</p> | | | | |
| 0001 | <p><u>LINE HAUL MINIMUM QUANTITIES</u></p> <p>NOUN: LINE HAUL SCHEDULED MAINT SECURITY CLASS: Unclassified</p> <p><u>Packaging and Marking</u></p> <p><u>Inspection and Acceptance</u> INSPECTION: Origin ACCEPTANCE: Origin</p> | 137 | EA | \$ _____ | \$ _____ |

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SECTION L - INSTRUCTIONS, CONDITIONS, AND NOTICES TO OFFERORS

L.1 PROPOSAL INSTRUCTIONS AND CONTENT

L.1.1 Volume I: The offeror shall submit an electronic version via Email only of their proposal as specified below. All proposal information must be in the English language. The proposal shall include a volume for each factor of the evaluation, and a volume entitled Certification & Representations for the following information:

- a. One copy of SF 33 signed by a person authorized to sign bids, quotations or proposals on behalf of the offeror.
- b. One copy of this solicitation (Sections A-K) with all fill-ins completed.
- c. Small/Small Disadvantaged Business Subcontracting Plan. This does not apply to U.S. Small Business firms.

L.2 Proposal Instructions, Format and Content.

L.2.2 Proposal Format. The proposal shall be submitted in the formats and quantities set forth in this section. The solicitation section Evaluation Factors for Award sets forth evaluation criteria and their relative order of importance to the Government. All proposals shall be in English (American Standard) and shall be in US dollars. Each section of the proposal shall be separable by volume (see below) to facilitate review by the Government. Offers shall be submitted electronically to electronic mailbox offers@tacom.army.mil in the following types and quantities:

| Volume | | Electronic |
|-------------|---|---------------------|
| Number | Title | Copies (email only) |
| | Cover Letter | 1 |
| Volume I | SF33/Section K | 1 |
| Volume II | Factor 1: Production Capability | 1 |
| Volume III | Factor 2: Performance Risk | 1 |
| Volume IIIA | Factor 2: Subfactor 1: Experience | 1 |
| Volume IIIB | Factor 2: Subfactor 2: Past Performance | 1 |
| Volume IV | Factor 3: Price | 1 |

L.2.3 Proposal Instructions. The proposal should be accompanied by an electronic cover letter (letter of transmittal) which shall identify all enclosures being transmitted in the message. Extreme care and attention should be given to ensure that all required items are included in the proposal. Collateral material (brochures and catalogs), in the English language, are to be sent electronically as an attachment in the email message.

L.2.4 NOTICE REGARDING EMAIL PROPOSALS.

L.2.4.1. Offerors must submit the electronic copies of the offer via electronic mail to offers@tacom.army.mil.

L.2.4.2. Offerors are cautioned that Email is not instantaneous; begin your electronic submission well in advance of the solicitation closing date to ensure that the entire proposal is received in time to be considered for award.

L.2.4.3. Given the volume of data and information to be submitted by offerors in response to this solicitation, and the inherent limitations of email bandwidth, offerors will be required to submit proposals in multiple Email submissions; because of the expedited evaluation schedule, it is critical that all offerors carefully and completely identify the parts and attachments of the proposal so that the Government may quickly and easily distribute the proposal volumes.

L.2.4.4. Offerors shall identify in the email subject line the solicitation number, closing date, context, and the offerors name: example "W56HZV-07-R-0076 (Line Haul Fleet Proposal) DUE XX-XX-07, Message 1 of 5, XYZ Company"..

L.2.4.5. The proposal submission will be provided as attachments to a series of emails. The Offerors name, address and contact phone number shall be in the body of the message. In the body of each email message of the proposal the offeror shall also provide an inventory of the attachments provided, and information that accounts for each email in relation to the entire proposal. As an example, this is message 3 of a total of 6 messages comprising the proposal of XYZ Company. Attached to this email are 4 attachments; these attachments comprise parts 1 through 4 of 6 total parts of Technical Performance volume 3. Contractor format is acceptable.

L.2.4.6. Each message attachment shall be appropriately labeled so that it may easily be identified for evaluation, example Volume 4, attachment 1 of 4.

L.2.4.7. Offerors are requested to the maximum extent practical not to provide attachments from multiple volumes within messages; each message should include attachments from only one volume.

L.2.5 Lateness. The lateness rules for submitted proposals are outlined in FAR 52.215-1 "Instructions to Offerors-Competitive Acquisition," incorporated in to this solicitation.

L.2.6 Electronic Copies. Offerors must submit electronic copies and any supplemental information (such as spreadsheets, backup data, and

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technical information) using the following:

(i) Files in either Microsoft Office 2000 or Office XP: Word, Excel, or PowerPoint. Spreadsheets must be sent in a file format that includes all formulae, macro and format information. Print image is not acceptable.

(ii) Files in Adobe PDF (Portable Document Format). Scanners should be set to 200 dots per inch.

(iii) Files in HTML (Hypertext Markup Language). HTML documents must not contain active links to live Internet sites or pages. All linked information must be contained within the electronic offer and be accessible offline.

L.2.7 See content instructions for Volume I, Certifications & Representations. Please see FAR 15.207(c) for a description of the steps the Government shall take with regard to unreadable offers:

(a) If any portion of a proposal received by the contracting officer electronically or by facsimile is unreadable; the contracting officer immediately shall notify the Offeror and permit the Offeror to resubmit the unreadable portion of the proposal. The method and time for resubmission shall be prescribed by the contracting officer after consultation with the Offeror, and documented in the file. The resubmission shall be considered as if it were received at the date and time of the original unreadable submission for the purpose of determining timeliness under 15.208 <http://farsite.hill.af.mil/reghtml/regs/far2afmofars/fardfars/far/15.htm>>(a), provided the Offeror complies with the time and format requirements for resubmission prescribed by the contracting officer. Offerors shall make every effort to ensure that their offer is virus-free. Offers (or portions thereof) submitted which reflect the presence of a virus, or which are otherwise rendered unreadable by damage in either physical or electronic transit, shall be treated as "unreadable" as described above above.

(b) Paper Copies. Paper copies of offers will not be accepted.

L.2.8 Proposals shall conform to the requirements of this solicitation; no alternate proposals will be considered in this procurement.

L.3 Volume II Production Capability Volume

The offerors Production Capability Factor Volume shall include the following:

All Offerors shall prepare a Production Capability Factor proposal addressing (a) Manufacturing Facilities, (b) Key Tooling and Equipment, (c) Production Approach and (d) Availability of Personnel. For proposal preparation and evaluation purposes, the Offeror shall prepare its proposal and provide a plan based on the contract delivery requirements in Section F.

L.3.1 Offerors are required to submit the following information in support of this Factor:

L.3.1.1 Manufacturing Facilities: Identify the proposed facility(ies) specifically intended for use in production. Provide the dimensional size of all structures, storage areas, lots, test facilities, open areas, and shipping/receiving areas. Offeror must distinguish between existing facilities and proposed plans to obtain facilities. Provide a milestone schedule for any new facility construction or leasing, and identify the size and capacity of the new facility and any impact that the new facility construction or leasing may have on the proposed production schedule. In the case of leasing arrangements, provide a copy of the lease document. Lastly, provide substantiating information establishing the conformance of the proposed facility location with the requirements of C.12. Location. If you plan to use subcontractor support, address the above details with regard to subcontracted effort. Offerors shall provide photographs of the proposed facilities as part of the proposal.

L.3.1.2 Key Tooling and Equipment: Identify the key tooling and equipment required and categorize the equipment and tooling in accordance with its proposed use. Offerors must distinguish between existing tooling and equipment and proposed plans to obtain tooling and equipment. Provide milestones for the operation availability of all key tooling and equipment. Address any problems that the availability of equipment may have on production and how you will remedy that problem. If you plan to use major subcontractor support, address the above details with regard to subcontracted effort. Offerors shall provide photographs of the proposed tooling as part of the proposal.

L.3.1.3 Production Approach: Describe your proposed production facility(ies) layout to accommodate the maximum daily production rate for each family of vehicles to be refurbished under the contract as well as the Unscheduled Maintenance Actions required under the contract. The layout should identify the progressive physical flow of hardware within the proposed production site(s). The progressive physical flow shall detail the flow process from the point of material receipt and storage through sub-assembly work, final assembly, prep and ship

L.3.1.4 Availability of Personnel. Discuss planning to provide for the availability of personnel to satisfy the refurbishment, given the offerors refurbishment approach as provided above. Specifically discuss the present availability of personnel (heads and skills) and, where available heads (by skill) are not available to satisfy the offerors personnel needs (as identified in the proposed response to L.2.2(1-2) above, discuss in detail your plans to provide for the remaining required personnel to satisfy the delivery rates provided in Section F based upon the offerors refurbishment approach as provided in above.

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L.4 Volume III Performance Risk Factor. The Performance Risk Factor consists of two subfactors, Experience and Past Performance. Utilizing information from up to seven contracts, the Government will assess relative risk as follows:

(a) experience involves the Governments determination of the extent to which the offeror has, or does not have, recent and relevant performance history of work similar to the requirements of this RFP.

(b) past performance involves the Governments determination of the extent to which the offerors performance history represents execution of relevant work, considered with respect to quality, responsiveness and timeliness. Past performance will be rated and risk assessed (see past performance questionnaire for rating scale).

L.4.1 In the performance risk volume, we request that you provide information for a quantity of up to seven (7) recent, relevant contracts for (i) you, and (ii) your proposed significant subcontractor(s). These may include foreign, federal, state, local and private industry contracts. Recent experience includes performance of contracts occurring within approximately 3 years of the date of issuance of this RFP. Relevant experience includes prior performance that is the most similar in scope to the requirements of this RFP. Significant subcontractors are defined as each subcontractor performing more than 15% of the total value of the offeror's proposal. Subcontractors submitted shall exclude facilities type efforts.

(a) With respect to the prime, submit the following information on up to seven recent/current contracts that you consider most relevant to that portion of this RFP that you propose to perform in house.

(b) With respect to significant subcontractors, submit the following information on up to seven recent/current contracts performed by the subcontractor that are relevant to that portion of this RFP that you propose for performance by that subcontractor.

(c) If less than seven recent/current prime or subcontracted past experience examples are available, the offeror may submit information on key personnel. (See L.4.2.4 and M.3.6.2.1.1)

L.4.1.1 For each of your, or your significant subcontractors recent, relevant contracts, provide the following information:
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- (a) Contract Number (and delivery order number if applicable)
- (b) Contract Type
- (c) Total Value of the Contract:(beginning & ending value)
- (d) Delivery Schedule (beginning, ending, & average monthly rates)
- (e) Government or commercial contracting activity address, telephone number and e-mail.
- (f) Procuring Contracting Officers (PCO) and/or Contract Specialists name, telephone number and e-mail
- (g) Government or commercial administrative contracting officer (ACO), contracting officers representative (COR), performance certifier, and/or quality assurance representative (QAR), name, telephone number and email.
- (h) A detailed description of scope of work requirements and a discussion of\~the similarities between the cited contract scope and the scope of this RFP. \~
- (i) The dates of contract performance.
- (j) Any subcontracting or teaming agreements.
- (k) For each of the contracts listed, provide a self-assessment of contract performance. Your self-assessment must address the technical quality of the effort provided, timeliness of repair performance, timeliness of deliveries, staffing and facilities, program management, cost controls, and customer satisfaction. Identify any quality awards or recognition received. Include an explanation for any cost growth, schedule delays or failure to meet technical requirements, and any corrective actions, measures, or procedures to avoid such problems in the future.

L.4.2 Experience Subfactor In this section, the offeror shall describe, in detail, recent and relevant experience for itself or any significant subcontractors.

L.4.2.1 Offeror will provide a summary of relevant experience by addressing each of the following five considerations (which are not listed here in any particular order of importance or value):

(a) Refurbishment of the tactical vehicles to Army -10/-20 standards. The most highly relevant experience would include performance of prior work in accordance with Attachments 003, 004, 005 and 006 of this RFP. Describe if the contract scope required the contractor to perform refurbishment, recapitalization, re-set, repair or other type of activity. Was the refurbishment of tactical vehicles to Army Tech Manual (TM) -10 / -20 standards, Technical Bulletins (TB), Maintenance Advisory Messages (MAM), Modification Work Orders (MWO), Delayed Desert Damage (DDD), Maintenance Authorization Document, and/ or other guiding documents. Explain if performance included any or all of the following: diagnosis, inspection, service, repair,(both scheduled and unscheduled (over & above) repairs), major assembly replacement (if so, list the items replaced), purchasing of repair parts, storage of vehicles, security for vehicles and/or end item testing.

(b) Refurbishment of tactical vehicles at the approximate monthly quantities specified in the Delivery Schedule attached to this RFP. Please identify the total number and type of vehicles repaired and the highest/lowest/average number of refurbished vehicles delivered monthly. The most highly relevant experience would include refurbishment of tactical vehicles at the maximum rate specified in this

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RFP.

(c) Performance of contracts in Southwest Asia. Describe the location and facility where the contract was performed. Explain in detail how you established and operated a repair facility in SWA, or other location if performance was OCONUS. The most highly relevant experience would include performance of vehicle repair or refurbishment contracts in the same location/facility being proposed under this RFP.

(d) Utilizing the Army Supply System. Describe how contract performance used the Army Supply System to timely obtain spare or replacement parts (for more detail, see C.11 of this RFP). Please provide the total estimated quantity and value of all parts used in the course of performance under each contract. Also break out the percentage of parts obtained via the Army Supply System and the parts independently acquired by you or your subcontractor. Explain how vehicle information was loaded / recorded in the Unit Level Logistic System Ground (ULLS-G), Standard Army Maintenance System 1 (SAM-1), Supply Support Activity (SSA) or other database system. Please identify procedures used to obtain, train, set-up, organize, and staff your spare parts support system.

(e) Vehicle Production and/or Systems Engineering experience on the Vehicle Systems identified in Attachment 001 of this RFP. Extensive Vehicle Production and/or System Engineering experience will be considered highly relevant and reflective of both an in-depth engineering understanding of the vehicle systems being refurbished, and the potential for directly and timely accessing replacement parts in the event the Government supply system cannot provide replacement part availability to meet delivery schedule requirements.

L.4.2.2 In addition to the information required above, the experience subfactor narrative should describe your staffing of each previous contract. For each contract listed, provide the following: key labor categories of personnel involved including education and experience levels. Describe personnel hiring, retention and turnover during the course of the entire contract. Describe equipment, tooling, and facilities that you provided to support the project. State whether the facilities had to meet environmental laws, or foreign, federal, state, or locality regulations. Describe if the project was accomplished as a teaming arrangement or as a consortium with other companies. Explain how the project was managed and the company (sub or prime) that performed the role of program manager.

L.4.2.2.1. Offerors who do not possess experience meeting the five considerations cited above, but who do have experience that they consider relevant to the proposed scope of work in this RFP, may provide information on such past experience as a part of their proposal. You are advised that such experience may be assessed as relatively higher risk, particularly where the performance is not fully described or supported so that its relevance to the proposed RFP may be assessed. Accordingly, any offeror describing such experience should also include a discussion of how that experience differs from the requirements of this RFP and how the offeror proposes to address those differences so as to mitigate any potential risk.

L.4.2.3 The above instructions are provided to advise offerors as to the information required by the Government to assess the contractors recent and relevant experience. Relevant experience will be assessed to determine the relative risk that the offeror will successfully accomplish the governments requirements. Since this information constitutes the basis of the Governments review, it is imperative that the offeror present its previous experience in a clear and complete manner.

L.4.2.4 Personnel Experience. If you (or your subcontractors) have limited or no relevant experience regarding some or all of the five considerations above, but have key personnel who will be playing a significant role in this effort who do have relevant experience, we may consider this experience in our evaluation. In order for us to consider such experience, please identify these personnel and describe their relevant roles and responsibilities for their previous employer, and their roles and responsibilities as planned for the current requirement. Also, if necessary, provide the detailed contract information (see restrictions in Section L.4.1(c) and M.3.6.2.1.1) for up to seven contracts in which these key personnel participated.

L.4.3 Past Performance Subfactor

Offerors are strongly encouraged to submit the Past Performance volume to John Jolokai and Gregory Dixon by email at: john.jolokai@us.army.mil and gregory.m.dixon@us.army.mil as soon as possible, but no later than five (5) days prior to the date for submission of proposals. The specific input required for this subfactor is as follows:

L.4.3.1 For each contract identified under L.4.1.1 above, issue a past performance questionnaire in accordance with the instructions below. Early submission of past performance information is desired.

L.4.3.2. Past Performance Questionnaire. A past performance questionnaire is provided at Attachment 008. For each of the contracts described above, the Offeror shall send a copy of the past performance questionnaire directly to the foreign, federal, state or local government agency and significant subcontractors which had past performance working with them on similar/relevant requirements. Immediately upon receipt of the solicitation and based on identification of your most recent and relevant customers, the Offeror shall send the questionnaire to the appropriate Contracting Officer's Representative (COR) and Procuring Contracting Officer (PCO), or other appropriate technical and contracting individuals. The Offeror shall request that these individuals complete the questionnaire and forward it electronically directly to the Government at john.jolokai@us.army.mil no later than five days before the solicitation closing date (See Block #9 of the SF33 cover page to this solicitation). In addition, the Offeror is requested to prepare and submit to the Contract Specialist within 22 days of posting of the final RFP, a list of the references to whom the past performance questionnaires were sent. The reference list must be sent to the Contract Specialist via email at john.jolokai@us.army.mil

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"mailto:john.jolokai@us.army.mil" john.jolokai@us.army.mil and shall contain the following information prepared in the following format:

- (1) Contract Number / Delivery Order
- (2) Contract / Delivery Order Type
- (3) Program Title
- (4) P / S (Enter "P" if performed as a prime contractor or "S" if performed as a subcontractor)
- (5) Offeror point-of-contact with telephone number and e-mail address
- (6) Date questionnaire was sent and name and phone number of addressee

L.4.3.3 Offerors may demonstrate the relevance of their Past Performance by focusing on the following specific efforts and their similarity to the requirements of this solicitation:

(a) Corporate Entities. If any contract listed in the Performance Risk Volume was performed by a corporate entity or division other than the corporate entity or division that would perform work under this RFP, please identify them and indicate which entity will perform this effort. If they have relocated or changed ownership since performance of the listed efforts, please describe any changes in terms of personnel, facilities, or equipment, from those expected to perform this effort. The Offeror shall also provide the above requested information for any proposed significant subcontractor. Offerors must describe in detail the work each subcontractor will perform. Offerors shall include in their proposal the written consent of their proposed significant subcontractors to allow the Government to discuss the subcontractor's past performance.

(b) Predecessor Companies. If you, or your subcontractor, only has relevant and recent performance history as a part of a predecessor company, we may consider that past performance in our evaluation of performance risk. Please provide the information for those recent, relevant contracts of that predecessor company. Offerors must also document the history of the evolution from the predecessor company.

L.4.3.4 Contacting References. Offerors are advised that the Government may contact any of the references that the Offeror provides, may contact other third parties for performance information, and the Government reserves the right to use any information received as part of its evaluation. Offerors shall include in their proposal the written consent of their proposed subcontractors to allow the Government to discuss the subcontractor's past performance.

L.4.3.5 Complete Information. The Government does not assume the duty to search for data to cure problems we find in proposals. The burden of providing thorough and complete past performance information remains with you. We may assign a "higher risk" rating to your proposal, or reject your proposal if we do not receive the information requested.

L.5.4 Volume IV Price Factor

L.5.4.1 Offeror will insert unit prices for all CLINs as instructed in spreadsheet at Attachment 002. Offeror will provide the following prices for each contract year.

L.5.4.1.1

For the firm fixed price CLINs for mandatory tasks the offeror is to provide unit prices per vehicle for each quantity range. The quantity ranges refer to the monthly production rate for all vehicle types combined regardless of vehicle mix. Offer will also provide unit prices per vehicle for each quantity range for Guaranteed Minimum CLINs.

L.5.4.1.2

For the firm fixed price per replacement for major items the offeror is to provide a unit price per replacement for each of the four major assemblies for each vehicle type, except only axle applies to the trailer.

L.5.4.1.3

For the T&M labor portion covering unscheduled maintenance the offeror is to provide fully built-up prices per hour for each required labor skill category.

L.5.4.1.4

For the time-and-material-related work under the contract, as shown on Attachment 002 the offeror shall provide a material handling factor for each ordering period. Related to these proposed factors, the offeror shall provide the following data in the Price Volume. The offeror shall quantitatively show what costs are included in the proposed percentage factors for material handling costs. (The proposed percentage factors for material handling costs will be added to all allowable and allocable direct material cost that the contractor incurs as part of the time and material effort. (For example, if the factor is 10%, the contractor would be paid \$1.10 for each dollar of direct material incurred.) The factor is as provided in FAR 16.601(a)(2) and 16.601(b)(2). No profit shall be included in this factor.)

L.5.4.1.5

Consistent with the prices identified in this spreadsheet and the information contained in your Volume II - Delivery Volume, the offeror is required to submit limited cost and pricing information to support the proposed amount. The Price Factor shall include the prices for all CLINs set forth in spreadsheet at Attachment 002. All prices, as well as any pricing information provided as a result of these instructions, shall be in U.S. dollars. Also provide a basis for establishing the proposed prices of all first contract year CLINs,

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including verifiable and established records that are regularly maintained by the vendor, and are published or otherwise available for customer inspection. Address significant factors accounting for price differences for other contract years and for the Guaranteed Minimum CLINs. The above information is intended to establish the reasonableness and realism of the offerors proposed prices. Spreadsheets should be Microsoft EXCEL or compatible equivalent and should be read-only.

L.5.4.2 Labor Spreadsheet:

The offeror is required to provide an electronic spreadsheet for labor. All direct labor positions or categories shall be identified. Additional columns shall identify: base pay rate, nationality (ex: Local, Western, Third Country National), and general description of qualifications. Other columns may be added as appropriate. Offeror will use the general format of sample spreadsheet at attachment 009. If labor rates include allowances for overtime, fringe, foreign differential, bonuses, or other factors, identify those amounts and the derivations. Identify which if any rates are included in a current FPRA or have been audited by DCAA and include DCAA/DCMA contacts. Labor spreadsheets are required for first contract year prices only.

L.5.4.3 Firm Fixed Price Effort:

The offeror shall provide the following information on a per unit basis for first contract year pricing. Separate summaries shall be provided for the firm fixed price per vehicle refurbishment and fixed prices per assembly for each of the four major assembly replacement efforts. Price information for major assembly replacement should address labor offset for mandatory tasks eliminated or duplicated by the replacement. Where range pricing applies the offeror should submit this data for the quantity range price of the range with the highest evaluation weight (second highest quantity). The offeror should provide narratives explaining significant variances for low or high quantity range prices.

1. Material Cost
2. Material Overhead
3. Touch Labor
4. Labor Overhead
5. Amortized Engineering
6. Engineering Overhead
7. Travel
8. Other Direct Costs (including non-material subcontracts)
9. FCCM
10. G&A
11. Fee/Profit
12. Quantity unit price

L.5.4.3.1 Price Supporting Information. The offeror is required to provide on a per unit basis narratives describing the basis and rationale for each element included in the summaries from L.5.4.3. Identify any judgmental characteristics applied and any mathematical, statistical, or other methods used in pricing, and the nature and amount of any contingencies or adjustments included in the proposed amounts. Provide current FPRA if available, pool and base information with historical data or projected costs with explanation of reasoning. Identify any DCAA audited information and DCAA / DCMA contacts.

L.5.4.3.1.1 Material: Offeror shall provide basis for direct material cost. This may include priced bills of material, engineering estimates with reasoning explained, historical information, etc.

L.5.4.3.1.2 Indirect costs and FCCM: (including Material Overhead, Labor Overhead, Engineering Overhead, G&A) Offeror shall provide basis for each indirect rate and FCCM rate.

L.5.4.3.1.3 Touch Labor: Offeror will provide proposed direct labor hours, rates per hour, and amounts by labor position or category.

L.5.4.3.1.4 Engineering Labor: If engineering is direct charged the offeror will provide proposed direct labor hours, rates per hour, and amounts by labor position or category. Spreadsheet for labor required under L.5.4.2 shall be linked or cross-referenced.

L.5.4.3.1.5 Travel: Offeror is required to provide proposed travel costs including but not limited to business travel, deployment costs, home leave and/or R&R travel. Include number of travelers, duration, air fare, lodging, per diem, etc. and basis for projected costs.

L.5.4.3.1.6 Other Direct Costs: Offeror will provide amounts and detailed basis of estimates for all other proposed direct costs if any such as facilities, tooling, setup, freight, employee housing, etc.

L.5.4.4 Time & Materials Effort:

The offeror is required to provide a separate buildup of all costs and profit included in the proposed hourly rates for each of the four required labor skills. Offeror will identify direct labor rate(s) for each required skill as well as overtime and all amortized associated labor whether normally direct or indirect plus all related material costs and all applicable indirect costs.

L.5.4.4.1 For each cost included in the buildup of overall hourly rates per L.5.4.4 above the offeror is required to provide a narrative describing the basis and rationale. Labor rates shall reference or link to the labor spreadsheet per L.5.4.2. Identify which if any

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direct or indirect rates are included in a current FPRA or have been audited by DCAA and include DCAA/DCMA contacts. Identify any judgmental characteristics applied and any mathematical, statistical, or other methods used in pricing, and the nature and amount of any contingencies or adjustments included in the proposed amounts.

L.5.4.5 Spreadsheets: Offers are required to provide electronic spreadsheet summaries of the costs in L.5.4.3 and L.5.4.4 above using the general format of the sample at attachment 010 for FFP and Attachment 011 for T&M. Where range pricing applies the spreadsheet should address the range with the highest evaluation weight (second highest quantity). The sample spreadsheets may be adjusted by the offeror. Spreadsheets shall include details supporting the noncertified cost or pricing information required under paragraphs L.5.4.3.1.1 through L.5.4.3.1.6 and L.5.4.4.1. Spreadsheets shall include the embedded formulas used to calculate dollar amounts where applicable, rather than simply displaying numeric values. Spreadsheet for labor required under L.5.4.2 shall be linked, cross-referenced, or combined. Theses cost information spreadsheets are required for first contract year prices only.

*** END OF NARRATIVE L 0001 ***